

**Cabrillo College Foundation Administrative Salary Schedule**  
**2025/26**  
**(Annual/Monthly)**  
**effective 7/1/25**

| 2025/26                                |               |               |               |               |               |               |               |
|----------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Position                               | Step 1        | Step 2        | Step 3        | Step 4        | Step 5        | Step 6        | Step 7        |
| Executive Director                     | \$ 168,400.00 | \$ 176,820.00 | \$ 185,661.00 | \$ 194,944.05 | \$ 204,691.25 | \$ 214,925.82 | \$ 225,672.11 |
|                                        | \$ 14,033.33  | \$ 14,735.00  | \$ 15,471.75  | \$ 16,245.34  | \$ 17,057.60  | \$ 17,910.48  | \$ 18,806.01  |
| Accounting and Human Resources Manager | \$ 95,601.75  | \$ 100,381.84 | \$ 105,400.93 | \$ 110,670.98 | \$ 116,204.52 | \$ 122,014.75 | \$ 128,115.49 |
|                                        | \$ 7,966.81   | \$ 8,365.15   | \$ 8,783.41   | \$ 9,222.58   | \$ 9,683.71   | \$ 10,167.90  | \$ 10,676.29  |
| Operations & Communications Director   | \$ 90,683.33  | \$ 95,217.50  | \$ 99,978.37  | \$ 104,977.29 | \$ 110,226.15 | \$ 115,737.46 | \$ 121,524.34 |
|                                        | \$ 7,556.94   | \$ 7,934.79   | \$ 8,331.53   | \$ 8,748.11   | \$ 9,185.51   | \$ 9,644.79   | \$ 10,127.03  |
| Development Manager                    | \$ 86,990.00  | \$ 91,339.50  | \$ 95,906.48  | \$ 100,701.80 | \$ 105,736.89 | \$ 111,023.73 | \$ 116,574.92 |
|                                        | \$ 7,249.17   | \$ 7,611.63   | \$ 7,992.21   | \$ 8,391.82   | \$ 8,811.41   | \$ 9,251.98   | \$ 9,714.58   |
| Development Officer                    | \$ 75,521.98  | \$ 79,298.08  | \$ 83,262.98  | \$ 87,426.13  | \$ 91,797.44  | \$ 96,387.31  | \$ 101,206.68 |
|                                        | \$ 6,293.50   | \$ 6,608.17   | \$ 6,938.58   | \$ 7,285.51   | \$ 7,649.79   | \$ 8,032.28   | \$ 8,433.89   |

Executive Committee approved 4/24/25

**Cabrillo College Foundation  
Clerical Salary Schedule  
2025/26  
(Monthly/Hourly)  
effective 7/1/24**

| 2025/26                                 |             |             |             |             |             |             |             |
|-----------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Position                                | Step 1      | Step 2      | Step 3      | Step 4      | Step 5      | Step 6      | Step 7      |
| Events Coordinator/Executive Assistant  | \$ 5,313.08 | \$ 5,578.73 | \$ 5,857.67 | \$ 6,150.55 | \$ 6,458.08 | \$ 6,780.99 | \$ 7,120.04 |
|                                         | \$ 30.89    | \$ 32.43    | \$ 34.06    | \$ 35.76    | \$ 37.55    | \$ 39.42    | \$ 41.40    |
| Accounting & Human Resources Specialist | \$ 4,702.48 | \$ 4,937.60 | \$ 5,184.48 | \$ 5,443.71 | \$ 5,715.89 | \$ 6,001.69 | \$ 6,301.77 |
|                                         | \$ 27.34    | \$ 28.71    | \$ 30.14    | \$ 31.65    | \$ 33.23    | \$ 34.89    | \$ 36.64    |
| Foundation Assistant                    | \$ 4,599.28 | \$ 4,829.24 | \$ 5,070.71 | \$ 5,324.24 | \$ 5,590.45 | \$ 5,869.98 | \$ 6,163.48 |
|                                         | \$ 26.74    | \$ 28.08    | \$ 29.48    | \$ 30.95    | \$ 32.50    | \$ 34.13    | \$ 35.83    |
| CAP Coordinator/Advisor                 | \$ 2,939.00 | \$ 3,085.95 | \$ 3,240.25 | \$ 3,402.26 | \$ 3,572.37 | \$ 3,750.99 | \$ 3,938.54 |
|                                         | \$ 17.09    | \$ 17.94    | \$ 18.84    | \$ 19.78    | \$ 20.77    | \$ 21.81    | \$ 22.90    |

Executive Committee approved 4/24/25